

## AJCC Employer Services Report

### Business Council Meeting 2/25/2016

Goal	YTD Outcomes	Progress
Increase our exposure in the business community with a focus on in-demand sectors.	Weekly contact goal: 4 employers/staff; Job Developers attend chamber and other community events	
Utilize CalJOBS as a labor exchange and business case management tool.	413 unique services to employers entered into CalJOBS (up from 104 in PY 14-15); 501 staff referrals (166 internal and 335 external); 36 new employers registered into CalJOBS (7 staff-assisted and 29 employer-generated)	
Host job fairs and recruitment events in response to employer need.	Haggen/public job fairs (11/12/15 and 11/17/15); AJCC Hiring Event w/8 employers (1/12/16); PGE Outage Event w/784 attendees (1/14/16); Smart and Final recruitment (1/15/16)	
Provide Rapid Response services to impacted workers.	14 events YTD - outreach/services provided to each	
Execute 30 on-the-job training contracts.	10 of 30	
Participate in job development services for members of AJCC Networking Club.	Club begins 2/29	
Develop a plan to provide incumbent worker training beyond layoff aversion, in alignment with WIOA.		
Create opportunities for stop-gap employment for enrolled participants engaged in WIOA-funded training services.	Outreach to staffing agencies started	
Develop staff capacity to analyze labor markets and trends.		
Implement a consultative approach to business services to increase employer engagement.		

# BUILD YOUR TALENT PIPELINE

With the help of America's Job Center

## YOUR COMPANY'S WORKFORCE SOLUTION

Our accurate and timely insight allows organizations to measure progress, identify gaps, and make intelligent decisions to better align their workforce with strategic corporate initiatives.



### AJCC HELPED ME

"The wage reimbursement and training that AJCC provided has made it possible for me to quickly grow my team to reach the goals set for the year. I can't say enough about the program." JILL



## ABOUT US

America's Job Center of California (AJCC) is your easy one-stop access to employment-related services here in San Luis Obispo County. We assist businesses with posting job openings, recruiting and screening qualified candidates and additional workforce support. Job seekers receive assistance in skills assessment and training, finding job opportunities and pre-interview preparation. All of this is made possible through partnerships with local organizations to create a stronger workforce for our community.

## BUSINESS SERVICES

### OFFERED FREE OF CHARGE:

- Marketing, recruitment and screening to fill open positions
- Skills testing of your candidates
- Coordination and placement of FREE interns
- Evaluate current staffing needs and provide customized training
- On the job training, internships and short-term subsidized employees
- Layoff aversion – prevent and minimize unemployment
- Available meeting spaces
- Workshops on HR, legal and business development topics
- Current/future local labor market analysis
- Coordinate recruitment/job fair events

## ASK HOW

**AJCC helps you  
SAVE TIME &  
MONEY**

This WIOA Title I financially assisted program or activity is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.